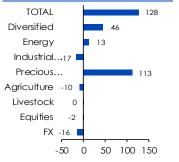
4 June 2018



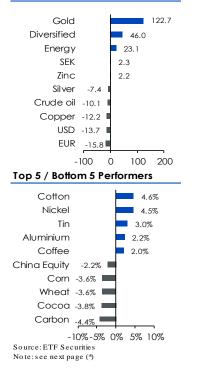
# ETF Securities Weekly Flows Analysis Gold's safe haven status reignited by fears of 'Quitaly' and trade tariffs

- Gold ETPs took the lion's share of inflows as Italy's political chaos and trade tariffs took centre stage
- Diversified basket ETPs draw in US\$46mn of inflows as investors appear to rotate back into commodities
- Energy sector ETP flows bifurcate energy baskets attract inflows while crude oil ETPs suffer outflows

#### Weekly Flows by Sector (US\$mn)



#### Top 5 Inflows/Outflows (US\$mn)



Gold ETPs took the lion's share of inflows, garnering inflows worth US\$122.7mn, marking its highest level in 33 weeks. A turbulent week in Italian politics coupled with the intensification of US trade tariffs supported a reversal in trend of the priors two weeks of outflows among gold ETPs. Fears of a new round of elections in Italy sparked by the rejection of the candidate for the economic and finance minister by President Sergio Mattarella widened the gap between yields on the ten year Italian and German government bonds to over 250 Basis Points (Bps), its highest level since October 2013. Gold prices followed fluctuations in the yield spread of the Italian versus German government bonds, that for a time climbed above 300Bps. However in a spectacular reversal of political fortunes towards the end of the week, Italy's Five Star Movement and League parties managed to form a government at the last minute, gaining the acceptance of the President. While the short term reaction has been a relief following the appointment of the new government, markets continue to trade on tender hooks as the new populist administration in Italy embarks on a course of confrontation with the EU. Meanwhile the uncertainty linked to trade tensions are back to the fore again overshadowing the positive economic data in the US. Payroll data released on Friday, showed nonfarm payrolls rose by 223k beating expectations and wage growth rose 2.8% to its highest level since 2009 providing signs of growing inflation risks. This paves the way for further rates hikes by the Federal Reserve which should keep gold prices in check as the next meeting takes place in two weeks' time. That being said, gold prices seem to be profiting more from the escalating spiral of tit-for-tat trade wars that were triggered after the US tariffs on steel and aluminium imports came into effect on Friday last week. Silver ETPs faced US\$7.4mn of outflows on profittaking, reversing the last week's surge of inflows.

**Diversified basket ETPs attract US\$46mn of inflows last week, attaining its highest level in 13 weeks.** Broad commodity basket ETPs with a longer term horizon are garnering interest as investors appear to be rotating towards the asset class.

**Energy sector ETP flows bifurcate.** Energy basket ETPs garnered inflows worth US\$23.1mn surging to their highest level since December 2015. While crude oil ETPs suffered outflows worth US\$ 10.1mn, extending outflows for the eighth week in a row.

Copper ETPs saw US\$12.2mn worth of redemptions, reversing the prior two weeks of inflows, as investors appeared to take profit. Concerns of supply disruptions supported copper prices higher by 1% last week. Collective wage negotiations are currently underway at Escondida copper mine in Chile and the outcome is highly unpredictable since the union's demands are expected to be higher than last year. Last year saw the longest strike in Chilean mining history at this mine causing substantial production outages. In addition the Tamil- Nadu state government in India ordered closure of Vedanta's 400kt Sterlite copper smelter, owing to environmental concerns. While it is uncertain if the closure is likely to be permanent, the absence of the Sterlite smelter jeopardises 1.7% of global copper supply. Positive economic data from the US (ISM Manufacturing) and China (Purchasing Managers Index) have helped offset concerns from trade tensions.

#### ETF Securities Commodity ETP Flow Trends

Note: All flow and AUM data in this report are based on ETF Securities ETP numbers to 1 June 2018 and are denominated in USD unless otherwise indicated. Investments may go up or down in value and you may lose some or all of the amount invested. Past performance does not guarantee future results. 2

		ETP FLOWS	(in US\$m)		ASSETS (in \$m)		PERFORMA		
	-1 Week	-1 Month	YTD	-1 Year		-1 Week	-1 Month	YTD	-1 Year
TOTAL	127.8	-28.5	-641.8	-1,276.3	17,266	THEEK			- Trear
Diversified	46.0	25.8	0.7	-1.3	561				
	113.2			-513.5					
Precious Metals	-1.5	<b>34.4</b>	- <b>372.2</b> 14.1	- <b>513.5</b> -12.6	<b>12,621</b> 160	0.707	1.007	0.107	0.497
Basket Gold	-1.5 122.7	-13.0 53.8	-386.8	-12.6 -484.9	10,931	-0.7% -0.7%	-1.3% -1.2%	-2.6% -0.3%	-2.6% 1.1%
Silver	-7.4	-6.7	-306.0 63.7	-404.7 45.2	1,109	-0.7%	0.0%	-0.3%	-4.9%
Platinum	0.7	-0.7	-37.8	-25.0	325	-0.6%	0.2%	-2.8%	-3.6%
Palladium	-1.2	-4.8	-25.4	-36.2	97	1.3%	2.9%	-6.3%	17.8%
Energy	13.5	-76.7	-448.4	-1,003.2	1,360	1.070	2.770	0.070	17.070
Basket	23.1	24.2	-4.1	21.7	100	-0.9%	1.7%	8.5%	27.5%
Crude oil	-10.1	-97.7	-430.6	-1,025.9	1,131	0.5%	3.2%	18.0%	57.0%
Natural Gas	-0.6	-2.5	-12.2	14.3	86	0.0%	8.1%	-2.4%	-17.5%
Heating Oil	0.2	0.3	0.3	0.2	6.5	-1.3%	1.4%	7.8%	46.7%
Gasoline	0.6	-1.8	-3.4	-15.7	30.7	-1.4%	1.4%	7.0%	33.9%
Carbon	0.2	0.8	1.5	2.3	5.8	-4.4%	14.6%	80.1%	199.6%
Industrial Metals	-17.3	-27.9	110.2	-13.9	1,181				
Basket	-0.7	-12.0	-51.8	-73.9	363	1.9%	1.6%	-0.1%	25.4%
Aluminium	0.5	-2.4	-18.3	-13.3	134	2.2%	-2.1%	2.9%	18.6%
Copper	-12.2	-5.8	4.9	-57.8	273	0.7%	0.5%	-7.1%	17.0%
Nickel	-6.3	-8.1	177.1	134.6	384	4.5%	10.0%	20.4%	69.9%
Zinc	2.2	1.8	0.6	0.3	24	1.6%	1.5%	-6.4%	23.4%
Tin	-0.2	-0.9	-1.4	-2.5	1.9	3.0%	-2.2%	4.3%	4.0%
Lead	-0.5	-0.4	-1.0	-1.3	1.7	0.2%	5.4%	-1.6%	14.8%
Agriculture	-9.9	-11.6	32.5	150.8	867				
Basket	-0.6	5.4	36.2	105.7	365	-1.6%	-0.6%	4.2%	-0.8%
Wheat	-1.6	-10.2	-20.6	-26.9	137	-3.6%	-0.5%	15.6%	0.8%
Corn	-0.4	0.6	14.9	8.2	69	-3.6%	-3.6%	7.2%	-8.3%
Soybeans	-0.3	0.6	8.3	11.7	26	-1.9%	-1.4%	4.2%	5.6%
Cotton	1.8	8.5	10.6	12.0	29	4.6%	7.4%	17.9%	25.4%
Coffee	-4.4	0.1	22.4	64.2	135	2.0%	0.2%	-5.8%	-11.6%
Sugar	-4.2	-13.0	25.6	37.2	65	0.5%	8.8%	-17.3%	-13.3%
Soybean Oil	0.4	0.4	0.6	-0.4	3.2	-0.5%	1.4%	-7.4%	-3.2%
Сосоа	-0.6	-4.1	-65.5	-60.8	38	-3.8%	-11.4%	26.3%	18.6%
Livestock	0.0	-0.4	0.8	-2.8	8				
Basket			0.2	-0.9	1.6	1.4%	1.6%	-8.3%	-16.6%
Lean Hogs	-0.1	-0.5	0.5	-1.5	4.8	1.6%	5.3%	-9.9%	-10.9%
Live Cattle	0.0	0.1	0.1	-0.4	1.7	1.3%	-0.1%	-7.6%	-19.2%
Equities	-1.8	9.4	6.3	16.9	134				
US					0	-0.5%	1.8%	2.0%	13.1%
Europe	-1.8	10.3	5.3	14.6	131	-0.8%	0.4%	-0.7%	-1.4%
Asia		-0.9	1.1	2.3	3	-2.2%	-1.7%	-8.6%	7.5%
Australia					0.0	-0.6%	-0.3%	0.7%	9.3%
FX	-15.8	18.5	28.3	90.8	532				
G10	-0.1	-0.2	-0.2	-4.2	2.1				
USD	-13.7	-5.1	-12.6	14.1	325	-0.1%	1.7%	2.2%	-2.7%
CAD		-0.1	0.5	0.0	3.9	0.0%	-0.6%	-3.3%	3.7%
EUR	-15.8	17.5	61.5	121.3	469	0.0%	-2.0%	-1.7%	2.7%
GBP	-1.0	-2.3	-19.7	-5.4	98	-0.2%	-0.2%	0.4%	1.4%
CHF		-0.3	0.9	4.1	15.6	0.7%	3.5%	1.2%	-4.8%
NOK	0.5	0.0	-5.7	1.7	13.7	-0.4%	0.1%	3.0%	1.2%
SEK	2.3	2.3	-2.8	2.1	10.7	-1.0%	1.4%	-5.6%	-4.8%
JPY	-3.0	24.9	37.3	68.3	115	0.5%	1.2%	4.8%	0.3%
CNY		~ 1	-0.1	-0.8	2.3	-0.4%	0.2%	2.9%	5.6%
INR		-0.1	-0.1	-0.5	0.2	0.5%	0.2%	-3.6%	-5.7%
AUD	-0.5	0.1	-2.2	0.5	7.6	-0.1%	1.0%	-3.3%	0.3%
NZD			0.0	-0.6	1.4	1.2%	0.2%	-0.7%	-3.7%
Commodity FX			-0.2	-18.9	0.5				

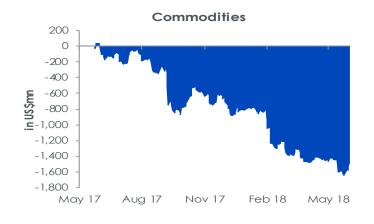
 Commodity FX
 -0.2
 -18.9
 0.5

 (\*) All data as at 01 Jun 18, based on ETF Securities global commodity ETP flows and assets. In FX due to being pair trades there is double counting.

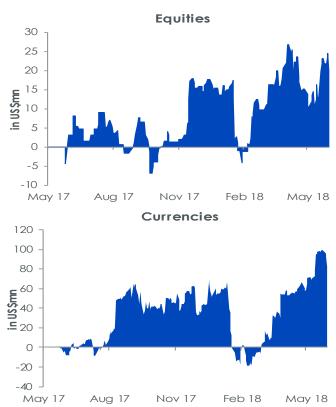
 Price performance is based on NAV data for commodities, indices for Bonds & Equities, Trade weighted indices for FX

 Source: ETF Securities, Bloomberg

### Net Cumulative Flows by Asset Classes over the past year



3



### All Commodity ETPs Flows Analysis

		FLOWS (	(in \$m)		AUM		5 I.M. II.F.		
	-1 Week		YTD	-1 Year	(in \$m)		Past Month Flow		ederrs
Diversified	46.0	25.8	0.7	-1.3	561		DIVERSIFIED		\$25.8
All Commoditie	46.2	27.6	5.4	11.3	470		DIVERSIFIED		φ23.6
Ex-Energy		1.0	-0.2	-0.5	1				
Ex-Ags and Liv	-0.2	-1.8	-4.5	-12.1	90		All Commodities		\$27.6
							Ex-Energy		
						Ex-Agricult	ure and Livestock	-\$1.8	
							-100 Long	% -50% ( St	0% 50% 1 hort
Net		ive Flows		versified		٨	Nost significant fl	ows over th	ne month
,000 _	С	ommodi	ties			20 ]			
							Long	All Commodit	ies 👖
900 -				-			Long		
					1	0	Long		
								<b>\</b> .	
								$M_{n}$	
800 - 700 -	<b>A</b>					u=20 - ws 1.40 - u		$\mathcal{M}$	$\mathcal{N}$
800 - 700 - 600 -								$\mathcal{M}$	$\int$
800 - 700 -						u=20 - ws 1.40 - u		$\mathcal{M}$	$\mathcal{N}$

May 17 Jul 17 Sep 17 Nov 17 Jan 18 Mar 18 May 18

Source: ETF Securities

2013

2014

2015

2016

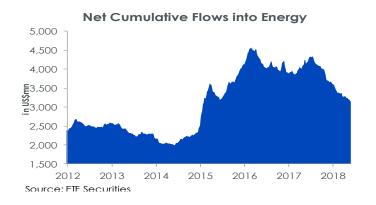
2017

2018

2012

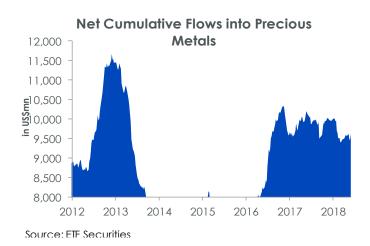
# **Energy ETPs Flows Analysis**

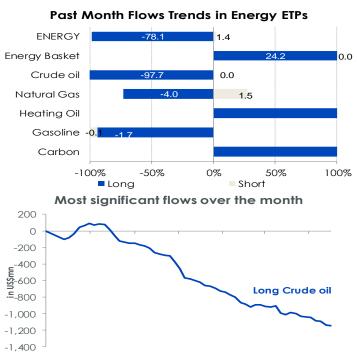
		FLOWS (in \$m)						
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)			
Energy	13.5	-76.7	-448.4	-1,003.2	1,360			
Energy Basket	23.1	24.2	-4.1	21.7	100			
Crude oil	-10.1	-97.7	-430.6	-1,025.9	1,131			
Natural Gas	-0.6	-2.5	-12.2	14.3	86			
Heating Oil	0.2	0.3	0.3	0.2	6			
Gasoline	0.6	-1.8	-3.4	-15.7	31			
Carbon	0.2	0.8	1.5	2.3	6			



# Precious Metals ETPs Flows Analysis

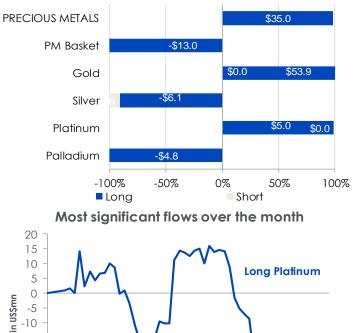
		FLOWS (in \$m)						
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)			
Precious Metals	113.2	34.4	-372.2	-513.5	12,621			
PM Basket	-1.5	-13.0	14.1	-12.6	160			
Gold	122.7	53.8	-386.8	-484.9	10,931			
Silver	-7.4	-6.7	63.7	45.2	1,109			
Platinum	0.7	5.0	-37.8	-25.0	325			
Palladium	-1.2	-4.8	-25.4	-36.2	97			





May 17 Jul 17 Sep 17 Nov 17 Jan 18 Mar 18 May 18

Past Month Flows in Precious Metals ETPs



May 17 Jul 17 Sep 17 Nov 17 Jan 18 Mar 18 May 18

-15

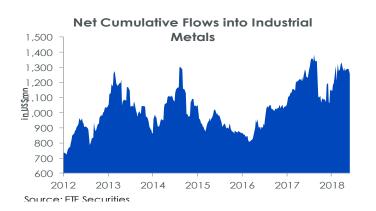
-20 -25

-30

-35

### Industrial Metals ETPs Flows Analysis

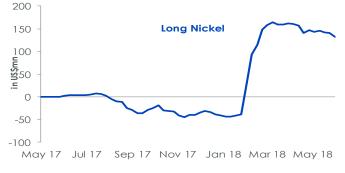
		FLOWS (in \$m)						
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)			
Industrial Metals	-17.3	-27.9	110.2	-13.9	1,181			
IM Basket	-0.7	-12.0	-51.8	-73.9	363			
Aluminium	0.5	-2.4	-18.3	-13.3	134			
Copper	-12.2	-5.8	4.9	-57.8	273			
Nickel	-6.3	-8.1	177.1	134.6	384			
Zinc	2.2	1.8	0.6	0.3	24			
Tin	-0.2	-0.9	-1.4	-2.5	2			
Lead	-0.5	-0.4	-1.0	-1.3	2			



#### Past Month Flows in Industrial Metals ETPs

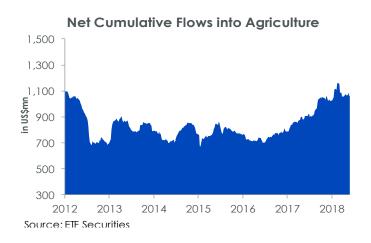


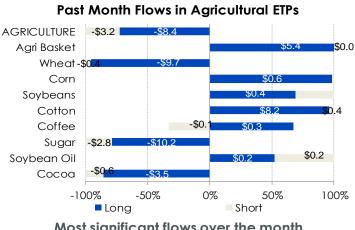
Most significant flows over the month



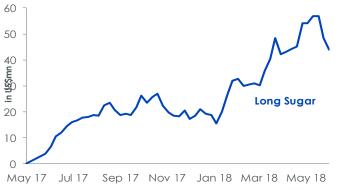
#### Agriculture ETPs Flows Analysis

		FLOWS (in \$m)						
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)			
Agriculture	-9.9	-11.6	32.5	150.8	867			
Agri Basket	-0.6	5.4	36.2	105.7	365			
Wheat	-1.6	-10.2	-20.6	-26.9	137			
Corn	-0.4	0.6	14.9	8.2	69			
Soybeans	-0.3	0.6	8.3	11.7	26			
Cotton	1.8	8.5	10.6	12.0	29			
Coffee	-4.4	0.1	22.4	64.2	135			
Sugar	-4.2	-13.0	25.6	37.2	65			
Soybean Oil	0.4	0.4	0.6	-0.4	3			
Сосоа	-0.6	-4.1	-65.5	-60.8	38			







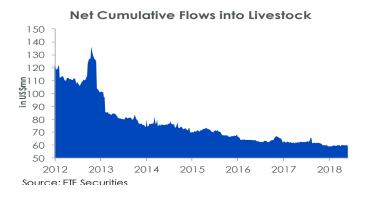


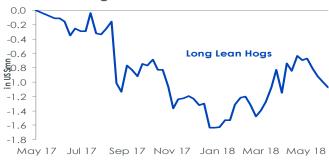
Investments may go up or down in value and you may lose some or all of the amount invested. Past performance does not guarantee future results.

# Livestock ETPs Flows Analysis

		AUM			
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)
Livestock	0.0	-0.4	0.8	-2.8	8
Livestock Baske			0.2	-0.9	2
Lean Hogs	-0.1	-0.5	0.5	-1.5	5
Live Cattle	0.0	0.1	0.1	-0.4	2

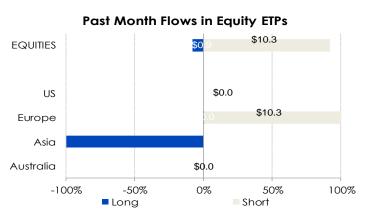
Past Month Flows in Livestock ETPs LIVESTOCK\$0.1 -\$0.3 Livestock Basket -\$0.4 Lean Hogs -\$0. Live Cattle \$0.1 -100% -50% 0% 50% 100% Short Long Most significant flows over the month





# **Equity ETPs Flows Analysis**

		FLOWS (in \$m)					
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)		
Region	-1.8	9.4	6.3	16.9	134		
US							
Europe	-1.8	10.3	5.3	14.6	131		
Asia		-0.9	1.1	2.3	3		
Australia							



**Net Cumulative Flows into Equities** 200 180 160 140 **u** 120 100 **i** 80 80 60 40 20  $\cap$ 2015 2016 2012 2013 2014 2017 2018 Source: ETF Securities



Most significant flows over the month

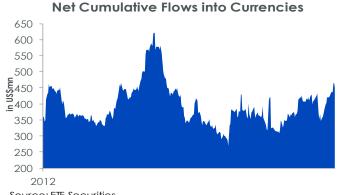


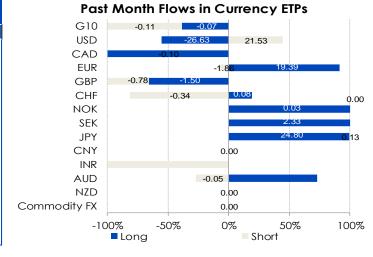
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### **Currency ETPs Flows Analysis**

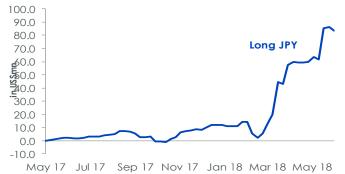
		FLOWS	(in \$m)		AUM
	-1 Week	-1 Month	YTD	-1 Year	(in \$m)
FX	-15.8	18.5	28.3	90.8	532
G10	-0.1	-0.2	-0.2	-4.2	2
USD	-13.7	-5.1	-12.6	14.1	325
CAD		-0.1	0.5	0.0	4
EUR	-15.8	17.5	61.5	121.3	469
GBP	-1.0	-2.3	-19.7	-5.4	98
CHF		-0.3	0.9	4.1	16
NOK		0.0	-5.7	1.7	14
SEK	2.3	2.3	-2.8	2.1	11
JPY	-3.0	24.9	37.3	68.3	115
CNY			-0.1	-0.8	2
INR		-0.1	-0.1	-0.5	0
AUD	-0.5	0.1	-2.2	0.5	8
NZD			0.0	-0.6	1
Commodity FX			-0.2	-18.9	1

n.b. Due to each currency being a pair, there is double counting in the flow data









Source: ETF Securities

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